



JOB POSTING

Date of Posting: November 10, 2008
Posting Number: 111008RM
Position: Regional Manager
Status: Exempt
Location: Torrance, CA
Position Reports To: General Manager

The successful candidate will be responsible for overseeing all projects within a specific geographic region or a particular market segment. Duties include but are not limited to: budgeting, contract negotiation, contract management, material procurement, permitting, planning, scheduling, financial reporting, quality assurance and control, safety, and managing all staff for the region.

Essential Duties and Functions:

- Is ultimately responsible for the on-time and on-budget completion of the projects.
- Ensures that the requirements of each contract and each customer are fulfilled.
- Serves as the escalation contact for the customers on issues related to the contracts and the construction.
- Enforces a strict safety program that focuses on accident prevention. Maintains a safe work environment for employees, subcontractors, visitors, and the general public. Monitors compliance with the company's safety policies.
- Ensures that all activities on the projects are conducted in such a way that protects company assets and adheres to company policies and procedures.
- Manages the preparation of strategic plans, budgets, reports, and financial forecasts.
- Manages the staff at the project locations to include hiring, training, evaluating, counseling, and, if necessary, terminating. Assesses manpower needs and adjusts the staff appropriately.
- Supplements the Business Development and Project Development Departments in identifying and developing new business opportunities in the region. Assists in contacting, qualifying, and pursuing leads for new business opportunities.
- Other duties as assigned by supervision.

Qualifications:

A minimum of seven years of progressively more responsible field operations and management experience, preferably in the Physical Security industry, is required. Desirable work experience includes engineering, contract management, QA/QC surveillance and or estimating of integrated Access Control and Closed Circuit TV systems. Supervisory experience is required. A strong working knowledge of the following software is required: Microsoft® Excel, Microsoft® Word, Microsoft® Project. A BS/BA degree in civil, mechanical, electrical, or construction engineering preferred but not mandatory. An equivalent combination of education or experience will be considered. Qualifying Manager status for a California C10, and/or C7 Contractor's License is desired, but not mandatory.