



## JOB POSTING

**Date of Posting:** September 2, 2008  
**Posting Number:** NY9208ROWA  
**Position:** Right-of-Way Agent  
**Status:** Exempt  
**Location:** New York City, NY (Adesta Broadband Networks)  
**Position Reports To:** Project Manager

The primary requirement of the position is to assist the Project Manager in securing right of way agreements from property owners for the Verizon FiOS program.

FiOS is a fiber to the premises (FTTP) telecommunications service offered by Verizon. The company is spending \$50 billion to make this happen and is the first major U.S. carrier to offer such a service. Properties served by the FiOS service see Internet access speeds far greater than those provided by DSL or Cable TV. The FTTP network also replaces the traditional copper wired telephone service.

Verizon has also launched a television service with its fiber optic lines and is expected to become a competitor to local cable television companies over the next 10 years.

Adesta Broadband Networks is contracted to provide Verizon with turnkey engineering and construction services on multiple dwelling unit properties in 5 NE states. The bulk of the opportunities for this area are within the metropolitan areas around New York City and Boston. We are required to secure Right of Entry agreements from the property owners or their representatives before we can proceed with the engineering and construction.

### **Essential Duties and Functions:**

- Conduct research on addresses furnished by Verizon to determine building ownership.
- Contact building owners or representatives to arrange meeting to explain features and benefits of FiOS service and obtain agreement.
- Condominium properties sometime require that ROW Agent attend condo board meeting, present program and explain construction impact to building.
- Track all communications with prospective customers and produce weekly reports detailing progress on all properties.
- Develop customized presentations (PowerPoint, etc.) on notebook computer provided by ABN.
- Other duties may be assigned

### **Qualifications:**

A two year Associates Degree is preferable but not required. Two years experience with telecommunication ROW/ROE agreements required. Ability to develop presentations using PowerPoint, MS Word, working knowledge of MS Excel is required. Excellent writing, editing, communication and interpersonal skills are needed. Ability to travel on a moderate basis.